To crowd in investment to the agriculture sector and as part of a broader engagement on de-risking the sector as a whole, the Government of Rwanda (GoR) launched the National Agricultural Insurance Scheme (NAIS) in 2019, comprising of both crop and livestock insurance schemes. The scheme is being implemented under a Public-Private arrangement, with the government subsidising up to 40% of the cost of the premiums. The Project Partners aim to build on natural aggregators that are efficient and cost effective, i.e. insurance bundled with livelihood (through 4,971 agriculture cooperatives) and credit linkage models through Microfinance Institutions (MFIs) and banks.

**PRODUCT CHARACTERISTICS**

- **Target group**: Smallholder farmers
- **Target region**: Countrywide
- **Insured asset**: Cost of production (crops) and current market price (livestock)
- **Insured peril / hazard**: Flood, drought, natural fire, lightening, windstorm, pest-diseases, death injury, illness of disease of animals
- **Insurance type**: Micro and macro-scheme
  - Development of indemnity-based insurance for livestock; area yield index for crops
- **Own contribution**: 53.8% of total ISF project costs

**PRODUCT DEVELOPMENT ACTIVITIES SUPPORTED**

- Training of sales agents; distribution through member cooperatives of RCA and further partners.
- Training of local technical staff in insurance companies, intermediaries, government agencies to build local capacities.
- Investment in infrastructure (RFID micro-chips for identification of livestock; automation of claims process; mobile apps for early warnings, bulletins and historical yield capturing, digital premium and claims payment).
- Crop Cutting Experiments and development of digital solutions to automate / validate loss assessments.
- Examine collaboration with payment service providers and develop digital tool to automate transactions.
- Bundling agri insurance products with credit and farm inputs.
- Adoption of smart premium subsidy regime.
- Development of Scheme guidelines.
**PROJECT PARTNERS**

**DEMAND**
- Ministry of Finance and Economic Planning (MINECOFIN) / Government / RW
- Ministry of Agriculture and Animal Resources (MINAGRI) / Government / RW
- Rwanda Cooperative Agency (RCA) / Public institution / RW
- Rwanda’s Bankers Association (RBA) and Rwanda Micro-finance Association (AWR) / Associations / RW

**SUPPLY**
- African Reinsurance Corporation (Africa Re) / Reinsurance Company / KE
- K.M. Dastur & Company Ltd / InsurTech / UK

**PROJECT SET UP**

Co-financing of premiums
- Lay down procedures and principles / operational guidelines and modalities for the operation of NAIS

Government
- Technical Assistance provided by KMD London, UK

KMD
- Reinsurance Companies
  - Reinsurer(s) providing capacity to the local insurers/market

**EXPECTED BENEFICIARIES**

1,250,000 by 2025
- 67% poor and vulnerable

**IMPLEMENTATION PERIOD**

- MAR 2022
- APR 2024

**GRANT AMOUNT**

EUR 2,362,110

**EXPECTED IMPACTS**

- Strengthened and scaled up NAIS scheme.
- Increased resilience of farm households to climate and natural disaster risks through provision of client centric insurance solutions.
- Improved access to agriculture finance.
- Established a strong and efficient Public Private Partnership for offering National Agriculture Insurance Scheme.

[1] Based on submission documents requiring use of IGP M&E Methodology.