

## **TOGO**FARMCOVER II – SCALING UP AGRICULTURAL INSURANCE IN TOGO



Togo is prone to river floods, water scarcity and extreme heat with increasingly negative effects on agriculture (the most important sector economically), which already faces low productivity due to the use of inadequate technologies, insufficient access to inputs (fertilisers and pesticides), lack of pest control, and major shortfalls in agricultural processing. There is demand for a target group-oriented insurance product to potentially increase the willingness of financial institutions to lend to small-scale farmers. The project therefore aims to 1) upscale the existing drought index-based insurance product for soy, 2) develop new insurance products covering additional perils and crops, and 3) expand distribution.



## **PRODUCT CHARACTERISTICS**

Target group

Target region

Insured asset

Insured peril/ hazard

Insurance type

**Own contribution** 

Smallholder farmers with fields ranging between one (1) and three (3) ha

Maritime, Plateaux, Central, Kara and Savanes

Agricultural production or input costs

Drought and excessive rainfall

Micro-scheme

Development of new and scale up of existing parametric

insurance solutions

50 % (of total ISF project costs)

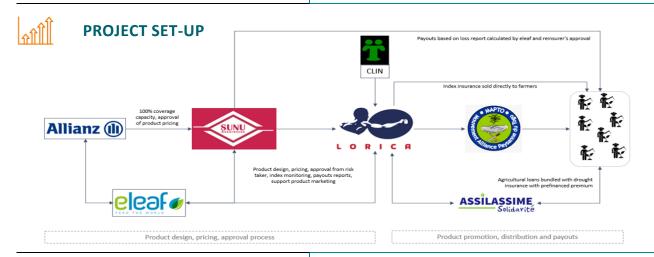




## PRODUCT DEVELOPMENT ACTIVITIES SUPPORTED

Development of index-based insurance based on evaporation and rainfall data, stand-alone or bundled with agrichtural input loan

- Develop new parametric insurance products against drought and excessive rainfall
- Upscale and enhance the existing parametric drought insurance product for soy (pilot) to cover excess rainfall (and floods indirectly)
- Technology development: Customised micro insurance software to fully administrate the product from customer enrolment to payouts processing
- Product distribution, training, awareness campaigns





## **PROJECT PARTNERS**

**Demand Side** 

**Supply Side** 

- Mouvement pour une Alliance Paysanne au Togo (MAPTO), Togo / Cooperative with 22,000 members
- Assilassimé Solidarité, Togo / Microfinance institution
- Federation Nationale des Cooperatives
   Productrices des Soja (FNCPS), Togo / Cooperative
   with > 12,000 members
- Lorica Conseil, Togo / Broker
- CLIN E-Agribusiness, Togo / Data and IT service provider
- SUNU Togo, Togo / Insurance company
- Allianz Re, Switzerland / Reinsurance company
- eLeaf, The Netherlands / InsurTech



	EXPECTED IMPACTS	<ul> <li>Farmers increase their productivity through investments (due to insurance linked to loans for agricultural inputs)</li> </ul>
		<ul> <li>More farmers can purchase the insurance due to availability of pre-financing for premiums through loans</li> </ul>
		Increased financial literacy and awareness among smallholder farmers
		<ul> <li>Increase resilience of smallholder farmers</li> </ul>
T S	EXPECTED BENEFICIARIES <sup>1</sup>	560,000 by 2025 (100 % poor and vulnerable)
1	IMPLEMENTATION PERIOD	20/09/2021 – 20/10/2023

 $<sup>^{\</sup>rm 1}\,{\rm Based}$  on submission documents requiring use of IGP M&E Methodology.